

*Financial Forensics in the Current Economic Environment  
Statement of Qualifications*



*Litigation Expert Analysis and Testimony  
Forensic Accounting  
Fraud Investigation and Prevention*



*Corporate Recovery  
Bankruptcy Services  
Crisis Management*



*Financial Institutions  
Lending Services  
Securities Matters*



*Troubled Real Estate Services*



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*The Resources, Expertise and Experience Needed  
to Navigate Today's Troubled Waters*

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*Schulze Haynes Loevenguth & Co.* (SHL) has considerable experience in all aspects relevant to today's economic, financial institutions and real estate issues.

***PERSPECTIVE AND APPROACH***

Our Principals each have a minimum of 25 years of hands-on experience, founding, acquiring, building and running business enterprises. In contrast to other consulting firms whose Principals have spent their entire careers giving advice, we have all been on the other side of that table, as executive officers, business and property owners, entrepreneurs, developers and senior officers. This experience gives us the all-important perspective necessary to craft a practical and appropriate solution.

We have worked, over many years, with financial institutions, investment banks, bankruptcy counsel, developers and investors, as well as government agencies, in order to achieve stability and recovery for troubled businesses, properties, assets and loans.

We worked extensively, during the S&L crisis of the 80's and early '90's, in situations related to FDIC and Resolution Trust Corp. and U.S. Department of Justice interventions. We have since continued to build this practice expertise - this experience, along with our years of hands-on management and advisory expertise, places us in position to quickly and effectively respond to issues arising in today's economic environment.

Our group's professional and educational credentials run deep, including Ph.D., CPA, CFE, CFF, CVA, ABV and MSCE.

## ***SPECIFIC SERVICE AREAS***

### ***Forensic Accounting / Fraud Investigation / Litigation Expert Analysis and Testimony***

- Forensic accounting, including reconstruction of events and investigation of suspected fraud, investigation of suspected Ponzi and other investment schemes, management misappropriation
- White Collar crime investigations
- Litigation consulting and expert testimony, on a variety of issues including breach of contract, corporate governance, lost profits, business value diminution, intellectual property matters, among others
- Evaluation, recommendations and implementation regarding effectiveness of internal controls and anti-fraud measures
- Development of corporate codes of conduct and monitoring plans

### ***Corporate Recovery / Bankruptcy / Crisis Management:***

- Interim Management (CEO, CFO, COO, CRO)
- Development and implementation of stabilization plans
- Creditor negotiations
- Corporate turnaround, out-of-Court restructurings and crisis management
- Bankruptcy services, including Responsible Officer, Trusteeship, Advisor to Creditor's Committee, Reorganization Plans, Claims Administration, Liquidation
- Due diligence in connection with the purchase or sale of businesses, real estate transactions or acquisition of significant assets
- Business valuation

### ***Financial Institutions / Lending / Securities:***

- Critical evaluation of non-performing loans; recommendation and implementation of action plans
- Assistance regarding regulatory investigations
- Portfolio analysis and monitoring
- Evaluation of loan underwriting procedures and compliance

- Analysis of use of loan proceeds, including investigation and documentation of improper diversion
- Commercial loan workout analysis
- Collateral identification and evaluation, recovery and enforcement strategy
- Securities matters and investigations, including churning allegations, suitability, misrepresentation and mismanagement, fiduciary issues, damage calculations

### **Troubled Real Estate Services:**

- Troubled real estate project analysis and workout planning
- Management assistance and development of strategic alternatives for troubled properties
- Negotiations with lenders, major tenants and creditors
- Analysis of construction defect and delay claims

## ***OUR TEAM - PRINCIPALS***

### **Karl J. Schulze**

Karl Schulze is a Certified Public Accountant (CPA), a Certified Valuation Analyst (CVA), a Certified Fraud Examiner (CFE), and is Certified in Financial Forensics (CFF) by the AICPA. He has over 30 years of broad-based financial management, consulting and entrepreneurial experience. Karl is a Co-Founder and President of SHL. Karl has served as a senior officer of a major development and homebuilding company, as well as CFO of two mortgage banking companies. Karl has worked with middle-market and Fortune 500 companies on issues relating to corporate governance, crisis management, strategic planning, insolvency management, acquisition and feasibility analysis, debt restructuring and general management consulting, in addition to conducting fraud investigations and consulting and testifying on litigated matters.

Karl received a BBA in Accounting and Finance from the University of Miami, and an MSM in Information Technology Management from Colorado Tech University. He has also completed the Corporate Governance Certificate Program at Tulane University School of Law, as well as UCLA Anderson School's Corporate Director Training and Certification Program.

## **Dana L. Haynes**

Dana Haynes is a Co-Founder of SHL, as well as the Founder and President of Citivest, Inc. Over the past twenty-five years Dana has supervised, managed, syndicated, and successfully sold numerous real estate projects. He brings his unique combination of education and experience to each project. His career started at the construction management firm of Hill International, followed by a term as a Director of Land Acquisition with a Southern California based residential and commercial developer. Through work at Hankin & Co., and then as a Principal of SHL, Dana has served as a consultant to numerous organizations and major law firms on real estate, property management and construction management issues, and has provided expert witness testimony. Most recently, he has overseen the redevelopment of the one million square foot Southbay Pavilion in Carson, California. Dana has served as an elected Director of the Mesa Consolidated Water District. He received his B.S. and M.S degrees in Civil Engineering from UCLA.

## **John R. Loevenguth**

John Loevenguth has over 30 years of financial, operational and advisory business experience, serving companies ranging in size from start-up, to middle market owner-managed businesses, to large public corporations across a broad base of industries. He has extensive hands-on, interim CEO, COO and CFO management, turnaround / crisis management and bankruptcy experience covering an array of business and viability issues, from stabilizing cash flow, developing and implementing financial, operating, turnaround and reorganization plans to preparing business and strategic plans and providing general management consulting. John has also performed in-depth forensic investigations on behalf of regulatory bodies, board of directors, and attorneys in connection with complex business litigation involving suspected fraud, insolvencies, failed businesses and lost profits, among other matters. John received his B.S. degree in Business Administration from the University of Southern California Marshall School of Business.

## **Michael D. Rosen**

Dr. Michael Rosen has 30 years of experience providing financial and economic consulting services in the form of litigation consulting, dispute resolution, and economic research. He is a Certified Public Accountant (CPA), holds a Ph.D. in Economics from the University of California, Davis, and is Accreditation in Business Valuation (ABV) by the AICPA. Michael has consulted or provided expert testimony in over 300

litigation matters. He is an expert in the areas of economic analysis, business valuations, and commercial litigation damages. He has consulted in litigated matters involving a wide variety of industries, including real estate, construction, insurance, and finance, and on a wide range of issues, including securities, bankruptcy, fraud, and environmental matters. Several of the parties and opposing parties in these litigations have been Fortune 500 companies. Michael has also served the legal community as an arbitrator or mediator in over 100 hearings, involving securities and business disputes. He has been a member of the dispute resolution panels of the National Association of Securities Dealers securities arbitration program and the Los Angeles County Superior Court program for mediating litigated disputes. Michael completed his Ph.D. dissertation and focused his economic research on water markets as one potential market-oriented solution to the problem of water shortages and environmental issues in California. He published articles based on his dissertation research in several academic journals, including Land Economics.

### ***ADDITIONAL RESOURCES***

In addition to the in-house members of our team, our affiliated relationships provide us with seamless, immediately-available resources that include:

- Legal
- Appraisal
- Brokerage
- Asset Search and Recovery
- Liquidation and Auction
- Computer Forensics

### ***CONTACT***

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